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Date: August 1, 2013 **Ref. No** PTM-08/012-M
Att.: Director of the enterprise
From: Baranov N.V., Manager for the Russian Federation and CIS countries
Matter: Importer of Pentair Thermal Management / Raychemin Russia
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Ladies and gentlemen!

We hereby confirm that the company "Vneshtorgservis" buy and distribute our products since 2010 - heating cables and components of electrical heating - for the oil and gas industry.

During this period, a significant amount of our products has been purchased. We can note that employees of the company "Vneshtorgservis" are distinguished by professionalism, quality of work and customer care.

Given our positive experience of cooperation, Pentair Thermal Management evaluates "Vneshtorgservis" Ltd. as a professional and reliable partner in the field of logistic support for electrical heating projects, implemented in the territory of the Russian Federation.

Yours respectfully,
BaranovN.V.
(signature)

Manager for the Russian Federation and CIS countries